



“...bringing the Pyron Technologies team on board was a great business decision. They are truly partners in our success.”

– Craig Langel of Langel and Associates, who is using Pyron Technologies to focus on serving clients well through technology **while cutting administrative and management costs.**

# Firm counts costs and clients: Technology brings the best of both worlds

## Langel and Associates

**Location»**  
Missoula, MT

**Technology»**  
Imaging, phone systems, Internet connectivity, and file management

**Business Metrics Impacted»**

- ▶ Lowered both administrative and management costs
- ▶ Implemented a total system package that allows improved focus on serving clients well

Langel and Associates, a 21-employee accounting firm, has built a strong reputation for their high-level of client service in everything they do. When the firm began assessing their technology structure, they realized that their information systems weren't as efficient as they could be. Wanting to ensure that their technology capabilities reflected that high-level service, they began assessing how to meet their own needs and the needs of their clients.

After meeting with Pyron Technologies for a thorough assessment of current systems, the groups looked at the unique challenges Langel & Associates faced and the goals they had in mind for their systems. After careful consideration, a customized plan was set in order to achieve the distinct needs of the firm. Pyron Technologies started with a proactive long-term IT strategy, outlining three years of strategic recommendations to accommodate the firm's changing needs.

“We always prided ourselves at Langel & Associates as being fairly up-to-date with our information system,” says Craig Langel. “However, after a meeting with members of Pyron Technologies, I became intrigued by the various opportunities that they presented to enhance and upgrade our information network.”

In order to accommodate Langel's high volume of phone calls and data transfer, Pyron Technologies provided a full T1 dedicated point-to-point circuit between its data and Internet center in Missoula and the Langel office. To help with the organization and readiness of data, Pyron Technologies integrated a mixed computing environment comprised of PC's, notebooks, and thin

client devices throughout the entire business.

“Pyron Technologies understood and presented clear solutions to our future needs in imaging, phone systems, Internet connections, and file management. Instead of a multitude of consultants, I was able to work with one company,” Langel says.

The technology implemented for Langel & Associates proved to be less expensive in administrative and management costs while still offering all the computing tools that their organization needs, which met their goal of a cost-effective approach.

The result? Langel and Associates implemented a system that allows them to focus their time on their number one priority: serving clients well. With a system that runs smoothly and meets their numbers, Langel and Associates is poised for busy tax seasons and their clients' needs throughout the year.

“I truly believe that the changes made by Pyron Technologies will make our future changes less costly as they are integrated into a master plan,” says Langel. “Looking back, bringing the Pyron Technologies team on board was a great business decision. They are truly partners in our success.” ▶▶

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**We make business better.**

